Quote

Quote# QU-001635

SenseAbility Limited
SenseAbility Limited
10 Stuart Drive
Colwyn Bay
LL28 4UB
United Kingdom
VAT 433351520
Company ID :14632536

Bill To
Welshpool Town Council
Welshpool Town Council
Vicarage Gardens
Welshpool
SY21 7DD Powys
United Kingdom

Quote Date : 23/10/2026

#	Item & Description	Qty	Rate	VAT %	VAT	Amount
1	Milesight VS121 Highly accurate footfall counter - perfect for placing above doorways or thoroughfares. A normal 3-pin 240v power socket needs to be within 1m of the sensor installation location. Alternatively, SenseAbility can install and clip an extension cable up to 10m long to nearest 3-pin socket. If not available, an electrician will need to provide an appropriately sited electrical socket 2 x Town Hall / Market Hall 1 x TIC	3.00	299.00	20.00	179.40	897.00
2	Indoor Gateway - RAK with LTE Indoor – will cover small to medium sized buildings and immediate environs (~200m radius)	1.00	189.00	20.00	37.80	189.00
3	SA-Pax Counter-2 Our own development – counts mobile phones/devices in immediate vicinity. Can count either wifi or BLE. Rechargeable version for field/temporary use at events etc. Room or Area mode when powered provides total number of people(devices) seen in each time window (typically 15 minutes) When in battery mode takes periodic	1.00	180.00	20.00	36.00	180.00

#	Item & Description	Qty	Rate	VAT %	VAT	Amount
	spot-counts of devices seen in a short time window (typically 30 seconds scanning reporting every 15 minutes)					
4	Annual fee - Sensor with 3 month retention Store up to 3 months worth of data from your sensor. The annual fee includes the setup of the sensor, the provision of dashboard displaying the data, support from experts at SenseAbility and continued monitoring. If you need amendments to your dashboard, do get in contact with SenseAbility and we can advise the various options to you. 3 x VS121 1 x Pax Counter	4.00	90.00	20.00	72.00	360.00
5	Annual fee - Gateway Hub Mini - Gateway maintenance and monitoring Annual maintenance of your essential LoRaWAN gateway including remote monitoring and application of firmware. If your gateway has a SIM, it also includes your SIM connection fees. The SIM is configured to work on ANY mobile phone network to ensure the best signal strength no matter the environment. Gateway maintenance covers the electrical components of the gateway. Should the gateway fail, we will ship a replace unit to you. Gateway maintenance does not cover cabling, masts, brackets or antennas.	1.00	60.00	20.00	12.00	60.00
6	Consultancy - Site Visit - North Wales SenseAbility Consultancy - Site Visit - North Wales - attendance to a location within 6 counties of North Wales	1.00 Day	700.00	20.00	140.00	700.00

Sub Total	2,386.00
Standard Rate (20%)	477.20
Total	**£2,863.20**

Notes

Payment will be by bank transfer. Payment terms will be noted on the invoice. When you receive the invoice please use the invoice reference as your payment reference.

Thank you for the opportunity to do business with you.

Bank Details
Bank Company: Starling

Account Name: SenseAbility Limited
Account Number: 17208416
Sort Code: 60-83-71

Terms & Conditions

Our full terms and conditions are available for viewing on our website:
https://www.senseability.uk/legal-notices